

SMALL

BUSINESS

EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

The Fight For Fair Housing Still Rages On

By Cheryl Hentz

The Fair Housing Act, passed by Congress in the aftermath of the assassination of Rev. Dr. Martin Luther King Jr. on April 4, 1968, and signed into law by President Lyndon B. Johnson, seven days later, is one of the great legislative achievements of the era. It is intended to prohibit discrimination in the financing, rental or sale of any lodging based on race/color, religion, ethnicity or national origin. Amendments to the Act have extended coverage to prohibit discrimination based on sex (gender), disability, or marital or familial status. Individual states have further extended protections to prohibit discrimination based on age, sexual orientation and gender identity, and veteran status. The Act also provided legal mechanisms people could use to help ensure they were given the right to live wherever and in whatever neighborhood they chose.

However, nearly 50 years after this historic legislation was passed, thousands of minorities still grapple with the issue of housing discrimination today, thereby being prevented from living their own housing dream.

Beginning in the late 1970s, the Department of Housing and Urban Development (HUD) has rigorously monitored trends in racial and ethnic

discrimination in both rental and sales markets approximately once each decade through a series of nationwide paired-testing studies. Although the most blatant forms of housing discrimination — refusing to meet with a minority home-seeker or provide information about any available units — have declined since the first national paired-testing study in 1977, the forms of discrimination that persist — providing information about fewer units — raise the costs of housing search for minorities and restrict their housing options.

According to the 2012 Housing Discrimination Study conducted by HUD, Black renters who contact agents about recently advertised housing units (rentals) learn about 11.4 percent fewer available units than equally qualified whites and are shown 4.2 percent fewer units; Hispanic renters learn about 12.5 percent fewer available units than equally qualified whites and are shown 7.5 percent fewer units; and Asian renters learn about 9.8 percent fewer available units than equally qualified whites and are shown 6.6 percent fewer units.

Likewise, when it came to properties for sale, minority homebuyers are rarely denied appointments that their white counterparts are able to make. However, black homebuyers are slightly more likely than equally qualified whites to be denied an in-person appointment (2.4 percent-



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Record-Breaking Year For Bay Area & California Tourism Economy



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Image to the left: A tour bus in Hollywood. In 2014, Los Angeles set a visitor record for the fourth straight year. The visitor tally reached 44.2 million, up 4.8% above the 2013 visitor count. (Allen J. Schaben / Los Angeles Times)

Visit California, a nonprofit organization dedicated to promoting California on behalf of the state’s tourism industry, today announced at a press conference at Lake Merritt that 251 million people traveled in California in 2014, and total travel-related spending reached \$117.5 billion. That spending supported more than 1 million jobs and generated \$9.3 billion in state and local tax revenue. Visitors in the Bay Area spent nearly \$30 billion, which supported more than 221,000 jobs and generated \$2.5 billion in state and local tax revenue in the region. The growing value of the tourism industry demonstrates why California must continue attracting visitors in an increasingly competitive global market in order to remain a top-of-mind travel destination.

“The Bay Area is leading the growth of California’s tourism economy, which benefits of all Californians,” said Visit California President and CEO Caroline Beteta. “This report shows that visitors who inject

billions of dollars into our economy – especially here in the Bay Area – lift businesses in all sectors, create jobs and support local economies.”

A report by Dean Runyan Associates, conducted on behalf of Visit California, shows the economic impacts of travel to and through California from 1992 to 2014. The report includes statewide and county-by-county information as well the economic benefits of leading tourism sectors such as hotels, rental cars and retail. The study shows that 53 out of California’s 58 counties saw an increase in direct travel spending compared to 2013, including:

- **Alameda:** \$3.65 billion in traveler spending, up from \$3.52 billion
- **Contra Costa:** \$1.49 billion, up from \$1.48 billion
- **Marin:** \$835 million, up from \$797 million
- **Napa:** \$1.16 billion, up from \$1.14 billion
- **San Francisco:** \$13.83 billion, up from \$13.08 billion

■ Continued on page 8

Community Outreach

Presidential Proclamation - Asian American and Pacific Islander Heritage Month, 2015

The rich heritage of Asian Americans, Native Hawaiians, and Pacific Islanders spans the world and the depths of America's history. Generation after generation, Asian Americans and Pacific Islanders have forged a proud legacy that reflects the spirit of our Nation -- a country that values the contributions of everyone who calls America home. During Asian American and Pacific Islander (AAPI) Heritage Month, we honor the perseverance of those who courageously reached for their hopes and dreams in a new land, and we celebrate the important impact the AAPI community has made on our Nation's progress.

From the more than one million immigrants who journeyed across the Pacific and arrived on Angel Island to the Chinese-American laborers who risked their lives to link our coasts by rail, the determination of this vibrant community represents the best of our national character. In each chapter of our country's story -- in places like Selma and the grape fields of Delano, during the moments where our Nation's destiny has

been decided -- AAPIs of all backgrounds have set inspiring examples as leaders and trailblazers, united by a common hope for civil rights, equal treatment, and a better tomorrow for all Americans.

Through times of hardship and in the face of enduring prejudice, these women and men have persisted and forged ahead to help strengthen our Union. Native Hawaiians have fought to protect their treasured traditions, language, and lands. And AAPI patriots have defended the beliefs for which we stand. Seventy years ago, the United States and our allies secured a lasting peace throughout the Asia Pacific region and much of the world -- a victory achieved in part by thousands of Filipino Americans who fought valiantly but were denied compensation, and also by Japanese Americans who served this country even as the freedom of their loved ones was denied.

Fifty years ago, the United States opened new doors of opportunity to more Asian and Pacific Islander immigrants through the Immigration and Nationality Act of 1965, ending the arbitrary and outdated policies that unfairly limited the potential of entire regions. This year also marks the 40th anniversary of the end of the Vietnam War, which brought new Vietnamese, Cambodian, Hmong, and Laotian communities to this country. But as we recognize the enormous progress America has made, we must also acknowledge the many struggles AAPIs continue to experience in the face of persistent inequality and bigotry, including barriers to equal access to education, employment, and health care. South Asian Americans -- especially those who are Muslim, Hindu, or Sikh -- too often face senseless violence and harassment due only to the color of their skin or the tenets of their faith. And to this day, many AAPIs continue to live in the shadows and are separated from their families due to our broken immigration system.

My Administration is committed to addressing these unmet needs and the ugly discrimination that still exists. I was proud to re-establish the White House Initiative on AAPIs soon after I took office, to foster opportunities for increased access to and involvement in Federal programs. As part of that effort, my Administration is expanding its regional network of Federal leaders and hosting community meetings across the country to better understand the needs of the diverse AAPI community. Last year, I announced my intent to take actions that would allow more high-skilled immigrants, graduates, and entrepreneurs to stay and contribute to our economy, and I continue to call on the Congress to pass comprehensive immigration reform. To highlight the tremendous growth of the AAPI community and my Administration's commitment to increasing opportunity

Continued on page 7

Public Policy Freedmen's Super 8(a) Tribal Government Power



Joseph G. James, Business Owner at Federal Business Development

By Joseph James

The Code of Federal Regulations (CFR) states the definition of an Indian Tribe; means any Indian tribe, band, nation, or other organized group or community of Indians [Freedmen's], which is recognized as eligible for the special programs and services provided by the United States to Indians because of their status as Indians. This allows Freedmen's forming Community Development Corporations (CDC) install tribally owned profit-making business subsidiaries' organizations, as prime federal government contractors. Tribally-owned concern means any

concern at least 51 percent owned by an Indian tribe (Freemen's) as defined in the Code of Federal Regulations (CFR).

The federal government spends hundreds of billions of dollars annually to acquire goods and services from the private sector to support agency missions. Under special Tribal Government Contracting Laws, Tribally Owned firms incorporate federal government market development, the process used to collect and analyze data about capabilities in the market that satisfy agency needs.

The federal government spent \$700 billion for goods and services in 2014, Freedmen's CDCs and their subsidiaries had and will con-

tinue to have direct access to the \$700 billion as special federal government contractors. As a Tribal Government, Freedmen's CDCs can accept or select federal contracts in all industries and need no experience of service. The CFR states that there are no dollar limits on the amount of contracts that a Participant (Freedmen Certified Organization) may receive. This is a special Small Business Administration 8(a) program, designed for Native Americans, see 13CFR124.109.

Goggle "Joseph G. James, Tribal Government Super 8(a)..."




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Outstanding Entrepreneur

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MEMBERSHIP



ISSN 0892-5992

\$200 million Entertainment Village Breaks Ground in Inner City LA

By Greg Aragon

Los Angeles-based Sassony Properties broke ground this week on a \$200 million retail destination center in a forgotten portion of South Los Angeles. The new, two-city-block long Vermont Entertainment Village will be located at the intersection of Vermont Avenue and Manchester Avenue, a corner left blighted and vacant since the 1992 Rodney King riots.

The nearly six-acre site of the project was previously used for an indoor swap meet that was burned down during the riots. In a symbolic gesture of rebirth, the city and developer broke ground on the new project on April 29, the 23rd anniversary of the upheaval.

When complete in late 2016, the 190,000 sq-ft Vermont Entertainment Village will boast retail shops, multiple sit-down restaurants, a grocery store, a pharmacy and a movie theater. There will also be a 40,000-sq-ft open-air central courtyard promenade with a performance stage to accommodate social gatherings, and a five-story parking structure with 426 on-site parking spaces (including two subterranean levels).

The project is being designed by Architecture Refined Corp. (ARC) of Diamond Bar, CA, the environmental engineer is Terry A. Hayes Associates or Culver City, CA, and the landscape architect is Phil May Landscape Architect of Upland, CA.

The website for Vermont Entertainment Village says the project is a unique retail, food, dining and supermarket blended together to create a cultural wonderland of shopping, dining and entertain-



ment." Project renderings show a development similar to The Grove in Los Angeles and Universal City Walk in Studio City.

Estimates say that besides the shopping and entertainment components, the Vermont Entertainment Village is also expected to bring in somewhere in the neighborhood of

\$99 million annually in sales tax revenue to the city.

Source: <http://california.construction.com>

Southern California Sub-Bid Request Ads

PROJECT: RTE 11/125/905 SEPARATION - FREEWAY TO FREEWAY CONNECTORS

****THIS PROJECT HAS A 15% DBE Goal ****

BID DATE: Thursday May 21, 2015

BID TIME: 2:00 P.M.

Please respond by 5:00 p.m., May 20, 2015

We are seeking sub-bids from DBE Subcontractors/subconsultants, and material and/or equipment suppliers in the areas of work included in, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, PCMS, K-Railing, SWPPP, Crash Cushion, Drainage Inlet Protection, Erosion Control, Sweeping, Temp Concrete Washout, Fence/Gate, Striping & Marking, Roadside Signs, Clearing & Grubbing, Dust Palliative, Structure Excavation, Gravel Bedding, Imported Borrow, Plant Establishment, Landscape/Irrigation, Electrical, Plastic Pipe (Supply Line), Aggregate Sub Base, Asphaltic Emulsion (Fog Seal Coat), Asphalt Dike, Tack Coat, JPCP, Joint Seal, Isolation Joint, Grind Concrete Pavement, Furnish & Drive Pile, CIDH Pile, Prestressing CIP, Approach Slab, Minor Concrete, Bar Reinforcing Steel, Sign Structures, Sign Panels, Aluminum Signs, Alternative Pipe Culvert, Jacked Reinforced Concrete Pipe, Filter Fabric, Flared End Section, Sidewalk Underdrain, Ditch Lining, Misc Iron & Steel, Guard Railing, Cable Railing, Sweeping, Trucking (Haul)



9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: (858) 536-3100 • Fax: (858) 586-0164

e-mail inquiries to: estimating@coffmanspecialties.com

For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through CALTRANS and our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms. Non-DBE Subs/Suppliers: Indicate 2nd tier DBE participation offered on your quotation as it will be evaluated with your price.

PROJECT: 6R-24L SAFETY AREA IMPROVEMENTS PROJECT LOS ANGELES WORLD AIRPORTS BAVIN ID 23317

****THIS PROJECT HAS A 10% DBE Goal ****

BID DATE: Thursday May 19, 2015

BID TIME: 2:00 P.M.

Please respond by 5:00 p.m., May 18, 2015

We are seeking sub-bids from DBE Subcontractors/subconsultants, and material and/or equipment suppliers in the areas of work included in, but not limited to: Surveying, SWPPP, Electrical (Airfield), Striping, Runway Markers, Temporary Erosion Control, Asphalt Paving, Asphalt Oil, AC Milling, Concrete Paving, Concrete Paving Materials, Geotextile, Fabric, Joint Seal, Fencing, Storm Drain, Underground Utilities, Concrete Sawing, Excavation & Prep, Clear & Grub, Sub-grade Prep, Crushing, Recycling Concrete Base Material, Rebar, RCP Pipe, Security Services, Equipment Rental, Trucking (Haul), On-Site Trailer Rental.



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Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through LABAVN website ID 23317 and our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms. Non-DBE Subs/Suppliers: Indicate 2nd tier DBE participation offered on your quotation as it will be evaluated with your price.

SUB-BID REQUEST CALIFORNIA STATEWIDE

RGW Construction Inc. is seeking all qualified DVBE (Disabled Veteran Business Enterprises) for the following project:

STATE HIGHWAY IN ALAMEDA COUNTY IN OAKLAND FROM 0.1 MILE SOUTH OF BROADWAY TERRACE UNDERCROSSING TO HILLER DRIVE

Caltrans Contract No. 04-3E2304

Engineer Estimate: \$720,000 -40 Working Days

Goal: DVBE 5%

Bids: May 12th, 2015 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Construction Area Signs, Traffic Control, Asphalt Paving, Grinding, Thermoplastic Traffic Stripe & Marking, Pavement Marking, Message Signs, Lighting & Sign Illumination, SWPPP Planning, Water Truck, Sweeper, & Trucker.

Scope of Work: Replace asphalt concrete surfacing.

RGW is willing to breakout any portion of work to encourage DVBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Mark Smith at 925-606-2400, mark.smith@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DVBE (Disabled Veteran Business Enterprises) for the following project:

Construction on State Highway in Alameda County in and near Pleasanton From Sunol-Koopman Road Undercrossing to Pleasanton Industrial Park Overhead

Contract No. 04-1J8304

Engineers Estimate: \$880,000

Schedule: 30 Working Days

Goal: DVBE 5%

Bids: May 14th, 2015 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Construction Area Signs, Traffic Control, Grinding, Thermoplastic and Painted Traffic Stripe & Marking, Concrete Washout, SWPPP, Sweeper & Trucking.

Scope of Work: Replace concrete pavement

RGW is willing to breakout any portion of work to encourage DVBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Tim Ross 925-606-2400 tim.ross@rgwconstruction.com

for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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RGW Construction Inc. is seeking all qualified MBE/WBE/DVBE/SBE & LBE 's for the following project:

Buchanan Field Airport East Ramp Hangar Taxi Lane Reconstruction, Concord, CA Contra Costa County Project No 4853-4651-FAS-6X5323

Engineer Estimate: \$1,360,000 - 80 Working Days

Goal: 23%

Bids: May 19th, 2015 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Traffic Control, Erosion Control, Lime-treatment, Prestressing Concrete Cast-in-Place, Reinforced Steel, Fencing, Painted & Thermoplastic Traffic Stripe & Marking, Pavement Marking, SWPPP, Sweeper & Trucker.

Scope of Work: Pavement reconstruction with limetreatment for the east ramp hangar taxi lanes in the Buchanan Field Airport.

RGW is willing to breakout any portion of work to encourage MBE/WBE/DVBE/SBE & LBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or from Contra Costa County Public Works online plan room: www.cccounty.us/pwprojects/. Contact Andy Eldridge at 925-606-2400 for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

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REQUESTING BIDS FROM QUALIFIED DVBE/SBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Treat Bridge Decks Various Contra Costa County Project

Contra Costa County, Caltrans Project No. 04-4H8404, Bid Date: May 12, 2015 at 2:00 pm

We hereby encourage responsible participation of local Disabled Veteran Business Enterprises (5% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Job Site Management, Prepare Water Pollution Control Program, Temporary Drainage Inlet Protection, Temporary Concrete Washout, Remove Yellow Thermoplastic Traffic Stripe (Hazardous Waste), Noise Monitoring, Paint Bridge Identification, Rapid Setting Concrete (Patch), Repair Spalled Surface Area, Remove Thermoplastic Traffic Stripe, Remove Thermoplastic Pavement Marking, Remove Pavement Marker, Remove Asphalt Concrete Surfacing, Remove Unsound Concrete, Polyester Concrete Expansion Dam, Prepare Concrete Bridge Deck Surface, Treat Bridge Deck, Furnish Bridge Deck Treatment Material, Bridge Removal, Structural Concrete, Clean Expansion Joint, Joint Seal, Joint Seal Assembly, Bonded Joint Seal, Rebar, Maintaining Existing Traffic Management System Elements During Construction, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING BIDS FROM QUALIFIED SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Martinez Intermodal Facility Improvements Phase III Project

City of Martinez, City Project No. C6006, Bid Date: May 14, 2015 at 2:00 pm

We hereby encourage responsible participation of local qualified subcontractors, and solicit their subcontractor or material quotation for the following types of work. This is a construction project with the typical items of work associated, but not limited to: Construction Area Signs, Traffic Control System, SWPPP, Water Pollution Control, Rain Event Action Plan, Storm Water Annual Report, Temporary Fence, Remove Fence, Salvage Metal Beam Guard Rail, Remove Stockpiled Soil, Remove Wood Fence, Cold Plane Existing Pavement, Remove Concrete Slab, Remove Concrete Barrier, Clear & Grub, Roadway Excavation, Structure Excavation, Structure Backfill, Lightweight Fill, Erosion Control, Fiber Roll, Class 2 Aggregate Base, Hot Mix Asphalt, CIDH Piling, Furnish Piling, Drive Pile, Structural Concrete, Furnish Precast Prestressed Concrete Girder, Joint Seal, Rebar, Roadside Sign, Minor Concrete, Temporary Fence, Chain Link Fence, Tubular Handrail, Concrete Barrier, Thermoplastic Traffic Stripe, Construction Equipment and Rentals, Trucking.

If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

Mission Bay Development Group, LLC
is actively seeking SBE General Contractors
for the upcoming

Mission Bay Owens, 16th, and Mariposa Street Public Improvements Project.

The Project is administered by the SFMTA and the FTA. Federal Grant requirements will apply.

Work scope includes
**Grading, Curb & Gutter, Roadbase, AC, Landscape, Irrigation,
Streetlights, and Traffic Signals.**

This project carries a 100% SBE participation requirement. Bid documents will be distributed to each interested General Contractor.

Please contact

Cathy Serrano of Townsend Management, Inc., at (415) 355-6644

to pick up a set at the Mission Bay Office, 410 China Basin Street, San Francisco, CA 94158

Visit SBE @ www.sbeinc.com for more info

SUB-BID REQUEST CALIFORNIA STATEWIDE

REQUEST FOR MBE, WBE, DVBE, SBE, LBE, OBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Contra Costa County Public Works Dept.

255 Glacier Drive, Martinez, CA

Project: Buchanan Field Airport East Ramp

Hangar Taxi Lane Reconstruction

Project No.: 4853-4651-fas-6x5323

Working Days:65

Engineer's Est.: \$1,360,000

BID DATE: May 19, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Airfield Safety and Traffic Control, Water Pollution Control Program, Slope Stabilization, Lime Treated Subgrade, Pavement Marking, Fencing, Cast-In-Place Concrete Drainage Ditch & Wall and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE, WBE, DVBE, SBE, LBE, OBE participation. Plans & Specs are available for viewing at our office or at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at www.cccounty.us/pwprojects.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Berryessa Station Campus Area and Roadways

San Jose, Contract C742(15002F)

Santa Clara Valley Transit Authority

BID DATE: May 20, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Flagging, Real Time Information Sign, SWPPP, Erosion Control, Quality Assurance Program, Temporary Fencing, Police Office for Traffic Control, Construction Area Signs, Traffic Control System, Adjust Utilities, Clearing & Grubbing, Utility Verification and Removal, Cold Plane AC, Develop Water Supply, Irrigation, Import Topsoil, Lime Treatment, Asphaltic Emulsion, Lean Concrete Base, Jointed Plane Concrete, CIDH Concrete Piling, Sound Wall (Masonry Block), Structural Concrete (Sound Wall), Gabion Wall, Road-side Signs, Tree Filter, Rock Slope Protection, Minor Concrete, Decorative Concrete Sidewalk, Detectable Warning Surface, Misc. Iron & Steel, Bollard, Manhole Modification, Vault Access Modification, Fencing, Survey Monument, Striping & Marking, Wheel Stop, Painted Curb, Emergency Call Box Stanchion, Artwork Foundation, Concrete Pavers, Underground – Water, Sewer, Storm Drain, Fire Hydrant Assembly, Fire Dept. Connection, Standard Manhole, Sanitary Sewer Manhole, Electrical, Site Furnishings, Bus Shelter, Police Zone Facility Building, Ancillary Building, Site Security and Construction Materials

O.C. Jones & Sons, Inc.

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Contact: Jean Sicard

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REQUESTING SUB-QUOTES FROM QUALIFIED SBE
SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Pavement Maintenance Service FY2016-2020

Contract No.: M15060

Owner: Santa Clara VTA

Engineers' Estimate: \$1,700,000.

BID DATE: May 20, 2015 @ 1:30 PM

Items of work include but are not limited to: Striping, Seal Coat, Minor Concrete and Trucking.

GRANITE ROCK COMPANY

120 Granite Rock Way, San Jose, CA 95136

Phone (408) 574-1400 Fax (408) 365-9548

Contact: Vicki Narciso

Email: estimating@graniterock.com

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



BROSAMER & WALL, INC.

An Equal Opportunity Employer
is requesting quotations from all qualified

DBE

sub-contractors and material suppliers for the following project:

RUNWAY 6R-24L SAFETY AREA IMPROVEMENTS

City/Location: Los Angeles

Counties: Orange, Riverside, Los Angeles, San Bernardino

Owner: LAWA AIRPORTS DEVELOPMENT GROUP

Bid Date: Tuesday 5/19/2015 at 2:00 PM

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 110 • Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269

Contact: Robert Rosas

We are requesting bids for the following trades and/or supplies:

Including but not limited to: Electrical (Airport), SWPPP, Erosion Control, Excavation & Grading, Trucking, Portable Changeable Message Signs, Fencing, Cast In Place Retaining Walls, Storm Drain, Catch Basins, Clearing & Grubbing, Aggregate Base, Site Concrete/Flatwork, Seal Coat, Striping and Pavement Markings, Fire Hydrants, Temporary Buildings, Hydroseeding, Asphalt Paving, Asphalt Oil, Concrete Paving, Concrete Materials, Barrier Railing, K-Rail, Furnish Gate House Structure, Sawcutting Grooving & Equipment Rental.

Bid documents can be viewed at or obtained from:

Plans and specifications can be at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596 or we will make plans available electronically

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call (925) 932-7900.

Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages. AN EQUAL OPPORTUNITY EMPLOYER.

**REQUEST FOR QUALIFIED/CERTIFIED
SBE/MICRO BUSINESS SUBCONTRACTORS AND SUPPLIERS**

Santa Clara Valley Water District

Project No. 40174004, Contract No. C0604

Lower Berryessa Creek Flood Protection, Phase 1

Milpitas, CA

Bid Date: May 13th, 2015 at 2:00 PM

SBE Goal 30%

Flatiron West Inc requests SBE/Micro subcontractor and supplier participation for the following Items of work, but not limited to:

CAS/Roadway Signs, Demolition, Clear & Grub, Erosion Control, Landscaping/Irrigation, CIDH, Minor Concrete, Articulated Concrete Blocks (precast), Rebar, Hydroseeding, Fencing, Aggregates (Top Soil, Drain Rock, Class 2AB & Decomposed Granite), Ready Mix, Concrete Pumping, Trucking, SWPPP Plan, SWPPP Materials, Geotextile Materials, Formliner, Street Sweeping, Traffic Control, Vibration & Noise Monitoring, Surveying and QC Testing.

Non-SBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier SBE goal participation with your quote. 2nd-tier SBE goal participation will be evaluated with your price.

Performance & Payment Bonds by admitted surety, naming prime contractor as the obligee, in full amount of the subcontractor's bid, subject to approval by Flatiron required. Bonding & Insurance assistance is available. Flatiron will pay bond premium up to 2.0%. Worker's Compensation Waiver of Subrogation required. Please contact Flatiron for bonding and insurance requirements, or if any other assistance is needed to facilitate your participation on this project. Quotations must be valid for same duration as specified by owner for contract award. Plans and specs are available for free download via an FTP transfer directly from the Santa Clara Valley Water District upon completion of an email request to: scvwdplanroom@valleywater.org Plans and Specs are also available for viewing in Flatiron's Benicia office. Please call for an appointment to view in our office or locating online. Please contact Lillian Simon at LiSimon@FlatironCorp.com Please fax your Quotes to our bid fax at 707-746-1603.



**FLATIRON
WEST**

2100 Goodyear Rd. • Benicia, CA 94510

Phone (707) 742-6000 • Fax (707) 746-1603

An Equal Opportunity Employer

**Looking for
Subcontractors, Vendors,
and Suppliers?**

**Advertise your Sub-Bid Requests in the
Small Business Exchange.
With a monthly readership of 75,000,
SBE reaches a diverse audience, cutting
across ethnic and gender lines as well
as tradional industry segments.**



Call 1-800-800-8534
or visit us at www.sbeinc.com

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download the latest
SBE Weekly Newspaper and SBE Today E-Newsletter

SUB-BID REQUEST CALIFORNIA STATEWIDE

Kiewit Infrastructure West Co. (Kiewit)

Kiewit is seeking sub-quotes from Disadvantaged Business Enterprises (DBE) and all other business enterprises to perform as Subcontractors, Professional Service Firms, and Material Vendors/Suppliers. DBE's must be certified by the California Department of Transportation, Central Contra Costa Transit Authority, City of Los Angeles, City of Fresno, Los Angeles County Metropolitan Transportation Authority, San Francisco Bay Area Rapid Transit District, San Francisco Municipal Transportation Authority, San Mateo County Transit District/Peninsula Corridor Joint Powers Board, Santa Clara Valley Transportation Authority, or Yolo County Transportation District.

Project Owner: Los Angeles World Airports
Project Name: Runway 6R-24L Safety Area and Rehabilitation Project at LAX
Project Location: Los Angeles International Airport, Los Angeles, CA
Project Bid Date: Tuesday, May 19, 2015 @ 2:00PM PST
Subcontractor/Supplier Quotes Due: Tuesday, May 19, 2015 @ 2:00PM PST

Project Description:

The description of work for Runway 6R-24L Safety Area Improvements Project at Los Angeles International Airport (LAX), includes but is not limited too; relocation of the west runway end, realignment of Taxiways E16 and E17, and reconstruction of associated taxiways on the west end.

The east end of Runway 6R-24L extension includes closure of existing parking areas and relocation of these parking areas, relocating existing service roads, relocating security gates and Air Operations Area (AOA) fencing in order to construct approximately 800 feet of runway pavement and associated taxiways and service roads.

The work also includes relocation and construction of FAA Navigational Aids. During construction, which is scheduled to start December 2015, the runway will remain open utilizing a shortened length and RSA compliant declared distances until the completion of the entire project.

Kiewit is requesting quotes in the areas described, but not limited to:

Traffic Control/MOT, Utility Material, AC Paving, Rigid Placement (Cement Concrete Pavement), Curbs and Gutter, Fences/Gate/Guardrails, Traffic Signs, Site Demolition, Site Clearing, Aggregates, Trucking and Hauling, Water Trucks (Operated), Subsurface Investigation, Dumpster/Trash Service, Dewatering, Street Sweeping, Utilities-Directional Drilling, Furnish Clay Pipe, Furnish Plastic Polyethylene Pipe, Furnish Manhole Material, Hydro Seeding, Cement Supply, Concrete Reinforcing Installation, Concrete Reinforcing Supply, Concrete Barrier, Concrete Drilling and Saw Cutting, Welding Services, Structural Steel Fabrication, Electrical Work

All responsive Subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible bidders will be expected to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Firms performing on-site work must be signatory to the appropriate union labor agreements that govern their work. Subcontractors, Consultants, Professional Service Firms, and Material Vendors/Suppliers must be able to accept all terms and conditions of the project under its resultant agreement.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information or questions regarding this project, to discuss your specialty or scope of work, the requirements of the contract, licensing, project scheduling, insurance or bonding, please contact our staff below. Copies of all project documents are available for review at the address listed below or through SmartBidNet by contacting Kiewit.



Kiewit

Kiewit Infrastructure West Co.
 10704 Shoemaker Ave., Santa Fe Springs, CA 90670
 Tel: (562) 946-1816, Fax: (562) 309-8201
 Contact Kyle Heckman at Kyle.Heckman@kiewit.com

Equal Opportunity Employer

REQUESTING SUB-QUOTES FROM QUALIFIED DBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Berryessa Station Campus Area and Roadways
Contract: C742 (15002F)
Owner: Santa Clara Valley Transportation Authority
Engineers' Estimate: \$26,000,000.
BID DATE: May 20, 2015 @ 2:00 PM

Items of work include but are not limited to: Survey, Scheduling, Traffic Control, PCMS, SWPPP, Erosion Control, QCQA Program & Testing, Fencing, Construction Area Signs, Demolition, Clearing & Grubbing, Cold Plane AC, Topsoil, Lime Treatment, Asphaltic Emulsions, Lean Concrete Base, Concrete Pavement, CIDH Piling, Masonry Blocks, Concrete Sound Wall, Gabion Wall, Signs, Landscape, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Bollards, Ornamental Steel Fence, Striping & Marking, Wheel Stops, Misc. Pipes, Fire Hydrants, Underground Utilities, Site Furniture, Traffic Signals & Lighting, Buildings, Bus Shelter, & Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

Granite Rock Company
 120 Granite Rock Way, San Jose, CA 95136
 Phone (408) 574-1400 Fax (408) 365-9548
 Contact: Bob Williams
 Email: estimating@graniterock.com
 We Are An Equal Opportunity Employer

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Lower Berryessa Creek Project Phase 1
Contract No.: C0604
Owner: Santa Clara Valley Water District
Engineers' Estimate: \$18,000,000.
BID DATE: May 13, 2015 @ 2:00 PM

Items of work include but are not limited to: Rebar, Noise & Vibration Monitoring, Quality Control and Testing, Clearing & Grubbing, Demolition, Dewatering and Water Diversion, Potholing, Top Soil, Import Borrow, Aggregate Base, ACB Cells, Articulated Concrete Blocks, Geotextile Filter Fabric, Decomposed Granite, Retaining Wall, Floodwall, Type 3, CIDH Concrete Piles, Planting, Landscape, Water Line, Steel Casing & Concrete Cap, Trucking, Soil Testing and Profiling, Photographic & Video, Documentation, Construction Surveys, Temporary Survey Monitoring Monuments, Water Pollution Control Plan, Wildlife Biologist Services, Chain Link Fencing and Gates, Traffic Control and Flagging and Construction Area Signs.

GRANITE ROCK COMPANY

120 Granite Rock Way, San Jose, CA 95136
 Phone (408) 574-1400 Fax (408) 365-9548
 Contact: Bob Williams
 Email: estimating@graniterock.com

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

DeSilva Gates Construction is soliciting for SBEs for the following project.

Santa Clara Valley Water District
Lower Berryessa Flood Protection Project Phase 1,
Project No. 40174004, Contract No. C0604
OWNER:
 SANTA CLARA VALLEY WATER DISTRICT
 5750 Almaden Expressway,
 San Jose, CA 95118-3686
BID DATE: May 13th, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Articulated Concrete Block, Biologist Consultant, Concrete Floodwall & Structural Concrete, CIDH Pipe, Clearing and Grubbing/ Demolition , Dewatering, Landscaping, Temp Erosion Control & SWPPP, Quality Control, Underground, Noise & Vibration Monitoring, Trucking, Water Trucks, Street Sweeping

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard
 P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
 Website: www.desilvagates.com
An Equal Opportunity Employer

Gallagher and Burk, Inc. is soliciting for SBEs for the following project:
POTRERO AVENUE ROADWAY IMPROVEMENTS,
Contract No. 2127J

OWNER:
 CITY AND COUNTY OF SAN FRANCISCO
 1155 Market Street, 4th Floor
 San Francisco, CA 94103
BID DATE: May 13, 2015 @ 2:30 P.M.

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, ELECTRICAL, LANDSCAPING AND IRRIGATION, MINOR CONCRETE, OVERHEAD CONTACT AND TRACTION POWER, RAILROAD TRACK REMOVAL, STRIPING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
 Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: STEVE LIPPIS
 Website: www.gallagherandburk.com
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SUB-BID REQUEST CALIFORNIA STATEWIDE

AEOE requesting sub-bids from qualified SBE/DBE Subcontractors & Suppliers for:

**Santa Clara Valley Transportation Authority
Pavement Maintenance Service
Contract No. M15060
Location: Santa Clara County, CA.
Bid Date: May 20, 2015**

Seeking: Traffic Control, Asphalt Concrete, Pavement Striping, Concrete & Concrete Accessories, Trucking.

Plans & Specifications are available through Graham Contractors, Inc. at the address/phone number listed below. 100% Performance and Payment Bonds may be required. Please call for assistance with bonding, line of credit, insurance or other information to help obtain any necessary equipment, supplies or materials needed for this project.

Graham Contractors, Inc.
PO Box 26770 - San Jose, CA 95150
Contact: Tony Gulbraa
Ph: 408-293-9516 Fax: 408-293-3633
TonyG@GrahamContractors.com

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

**Acorn and University Reservoirs
Replacement and Stonewall Reservoir
Demolition Specification # 2096**

Owner:
EAST BAY MUNICIPAL UTILITY DISTRICT
375 11TH Street, Oakland
BID DATE: May 20, 2015 @ 1:30 P.M.

We hereby encourage responsible participation of White Men, White Women, Ethnic Minorities (Men and Women), and solicit their subcontractor or materials and/or suppliers and trucking quotation for the following types of work including but not limited to:

**SURVEY, ELECTRICAL,
DEMOLITION, UNDERGROUND/
MECHANICAL UTILITIES,
HYDROSEEDING, SHORING &
DRILLING, FENCING, ABATEMENT
- ASBESTOS & LEAD, CONCRETE,
PAINTING & COATING.**

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or downloaded at:

https://www.dropbox.com/sh/o9c0n4f0d-vrd6nn/AACL4oA9KII5xk5Z5_ZDriNa?dl=0

or may be reviewed and downloaded from the following site: <http://www.ebmud.com/current-construction-bids>.

PSEC is willing to breakout any portion of work to encourage White Men, White Women, Ethnic Minorities (Men and Women), and solicit their subcontractor or materials and/or suppliers and trucking quotation. If you require any assistance, please contact the Estimator, Keith Donahue email him at kdonahue@pacificstates.net or call (925) 803-4333 and bids may be faxed to us at (925) 803-4334. We are an equal opportunity employer.

**Pacific States
Environmental Contractors, Inc.**
CAL LIC. NO. 723241
11555 Dublin Boulevard • Dublin, CA 94568-2909
Phone: (925) 803-4333 • FAX: (925) 803-4334
ESTIMATOR: Keith Donahue
EMAIL: kdonahue@pacificstates.net
An Equal Opportunity Employer

Turner

Request for Qualification (RFQ)
RFQ Period: May 8, 2015 – May 22, 2015

Turner Construction Company (Turner) is seeking qualified Subcontractors for the following project:

**Tolman Hall Seismic Replacement – Berkeley Way
Contract No. 12629A
University of California, Berkeley**

Turner has been awarded the above referenced project. This is a new 8-story, 320,000 square feet concrete building with concrete columns and post-tensioned slabs, and associated site utility work, landscaping and interior build-out. This project is seeking LEED Gold certification.

Only the three (3) highest scoring Subcontractors who meet pre-qualification criteria to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who do not submit the pre-qualification information and are not pre-qualified will not be allowed to bid the project.

Turner is currently seeking RFQs for the following Trade Packages:

FIRE PROTECTION – DESIGN / BUILD
PLUMBING – DESIGN / BUILD
MECHANICAL – DESIGN / BUILD
ELECTRICAL – DESIGN / BUILD

Turner has a 20% SBE/VSBE/DVBE/MBE/WBE goal for this project.

For information on how to Pre-Qualify with Turner, please contact Ana Valencia (510.267.8228 or avalencia@tcco.com)

PSOMAS

REQUEST FOR BIDS & NOTICE OF INTEREST

Psomas is bidding on the following project as a Prime Contractor:

**As-Needed Construction Inspection Services for
County of Los Angeles
Department of Public Works (LADPW)
Bid Date: May 20, 2015 @ 3:00 pm**

Psomas is seeking interest, qualifications, bids, and quotes from **disabled veterans, disadvantaged business enterprises, and minority- and women-owned business enterprises** in the following disciplines:

**Electrical Inspcetors
Clerical Staff**

This proposal is in alignment with the L.A. County Community Business Enterprise (CBE) Program. In addition, Psomas can provide assistance to interested CBEs in obtaining the required bonds, lines of credit, and/or insurance. Psomas intends to conduct itself in good faith in regards to all CBE firms.

All interested firms should **email a two-page firm overview with recent LADPW experience and CBE documentation** to ocmarketing@psomas.com
No later than EOD on May 14, 2015.

PSOMAS

REQUEST FOR BIDS & NOTICE OF INTEREST

Psomas is bidding on the following project as a Prime Contractor:

**As-Needed Construction Inspection Services for
County of Los Angeles
Department of Public Works (LADPW)
Bid Date: May 26, 2015 @ 3:00 pm**

Psomas is seeking interest, qualifications, bids, and quotes from **disabled veterans, disadvantaged business enterprises, and minority- and women-owned business enterprises** in the following disciplines:

**Electrical Inspectors
Welding Inspectors
Clerical Staff**

This proposal is in alignment with the L.A. County Community Business Enterprise (CBE) Program. In addition, Psomas can provide assistance to interested CBEs in obtaining the required bonds, lines of credit, and/or insurance. Psomas intends to conduct itself in good faith in regards to all CBE firms.

All interested firms should **email a two-page firm overview with recent LADPW experience and CBE documentation** to ocmarketing@psomas.com
No later than EOD on May 18, 2015.

Public Legal Notices

Hunters Point Shipyard in San Francisco
Opportunity to Perform
Construction of a San Francisco Public Utility (SFPUC)
Overhead Power Line
Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to construct a San Francisco Public Utility (SFPUC)
Overhead Power Line
Hunters Point Shipyard

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9452>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for construction firms. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:
April 30, 2015 @ 10:00 AM
Building 101
101 Horne Ave., San Francisco, CA 94104
Proposals must be submitted by **May 16, 2015 @ 2:00 PM (PST)**.

Gallagher and Burk, Inc. is soliciting for DVBEs for the following project:

**CALTRANS ROUTE 13 – CONSTRUCTION ON
STATE HIGHWAY IN ALAMEDA COUNTY IN
OAKLAND FROM 0.1 MILE SOUTH OF
BROADWAY TERRACE UNDERCROSSING
TO HILLER DRIVE, Contract No. 04-3E2304**

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidders' Exchange, MS 26,
Sacramento, CA 95816
BID DATE: May 12, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disabled Veteran Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

CONSTRUCTION AREA SIGNS, SWPPP, CRACK TREATMENT, STRIPING, ELECTRICAL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our office.

Gallagher & Burk, Inc.
344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: Alan McKean
Website: www.gallagherandburk.com
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Asian American and Pacific Islander Heritage Month, 2015

Continued from page 2

for AAPIOs everywhere, this month we will host the White House Summit on AAPIOs -- an unprecedented and historic all-day convening of senior Federal officials and community leaders from across the country.

As we commemorate Asian American and Pacific Islander Heritage Month, we pay tribute to all those in the AAPIO community who have striven for a brighter future for the next generation. Together, let us recommit to embracing the diversity that enriches our Nation and to ensuring all our people have an equal chance to succeed in the country we love.

NOW, THEREFORE, I, BARACK OBAMA, President of the United States of America, by virtue of the authority vested in me by the Constitution and the laws of the United States, do hereby proclaim May 2015 as Asian American and Pacific Islander Heritage Month. I call upon all Americans to visit www.WhiteHouse.gov/AAPIO to learn more about our efforts on behalf of Asian Americans and Pacific Islanders, and to observe this month with appropriate programs and activities.

IN WITNESS WHEREOF, I have hereunto set my hand this thirtieth day of April, in the year of our Lord two thousand fifteen, and of the Independence of the United States of America the two hundred and thirty-ninth.

Source: www.whitehouse.gov

The Fight For Fair Housing Still Rages On

Continued from page 1

age points). And When homebuyers meet in person with housing providers, they are usually told about at least one available unit. However, agents frequently tell one tester about more available homes than the other, with whites significantly more likely to be favored than blacks and Asians. Consequently, for every two visits, black and Asian homebuyers learn about one fewer home than equally qualified whites.

Specifically, Black homebuyers who contact agents about recently advertised homes for sale learn about 17.0 percent fewer available homes than equally qualified whites and are shown 17.7 percent fewer homes; and Asian homebuyers learn about 15.5 percent fewer available homes than equally qualified whites and are shown 18.8 percent fewer homes.

Clearly, prejudice has by no means disappeared and the fact that minorities still face significant barriers to housing search, even when they are well-qualified as renters or homebuyers, is “a very serious problem,” says Joe Rich, co-director of the Fair Housing & Community Development Project at the Lawyers’ Committee for Civil Rights Under Law (Lawyers’ Committee). “In areas that may have previously been predominantly white, we are seeing more diversity. But there is still a very stubborn pattern of African Americans and Latinos being completely isolated from (living in certain areas).

“Back in the 60s and 70s there was more blatant discrimination in housing practices. However, the very subtle, nuance discrimination that is found by the testing has continued and as a result, minorities continue to get fewer housing opportunities. The report shows some improvement but still serious problems,” he continues.

In addition to the Fair Housing Act and its various amendments, since 1991, the Act has required every new apartment building to have basic accessibility features. And yet, as with other fair housing issues, violations are rampant and enforcement has been weak.

“There’s significant discrimination against disabled people. In fact, I think the statistics show

that there’s probably more housing discrimination complaints filed alleging discrimination against disabled persons than other protected classes,” says Rich. “The discrimination against disabled persons is in the form of not making rental property accessible even though the 1998 amendments to the Act made clear that there was a responsibility for anybody building multi-family housing of a certain size to meet the requirements to make the building and its units accessible to disabled people.”

At the time of this printing, a major U.S. Supreme Court decision affecting fair housing is pending. In January, the Supreme Court heard arguments that challenge a key feature of the Act — the disparate impact standard. With the recent gutting of the Voting Rights Act, the civil rights and fair housing community have stressed the importance of protecting the vitality of the basic principles of racial equality.

“Continued enforcement of the Fair Housing Act through the use of the disparate impact standard is an essential component of our efforts in furtherance of that dream,” says Rich. “Historically people have shown discrimination by proving through circumstantial or blatant evidence that discrimination has been done intentionally. That’s been the traditional way of proving it. But for over 40 years, 11 out of 12 Courts of Appeals have also recognized another standard of proof that is called disparate impact. It does not require proof of intentional acts of discrimination. Instead, it’s set up in a way that you can prove it through showing that actions by a housing provider or governmental agency has an unjustified disparate impact against minority people.”

HUD passed a regulation about this standard of proof in 2013 and for the last few years the Supreme Court has taken cases that have challenged whether the Fair Housing Act actually recognizes this standard of proof.

“It’s never been before the Supreme Court before, but there are 40 years of Courts of Appeals decisions unanimously saying, yes, that standard of proof can be used. The Supreme Court has taken three cases now asking that question for itself,” says Rich.

Two of those cases were settled before arguments could be heard; the third remaining case is a case from Texas in which arguments have been heard and a Supreme Court decision is expected sometime in the next two months. That will decide the question of whether such a standard of proof can, in fact, be used.

“The Supreme Court’s decision is pending and the decision will affect the standard of proof for showing whether there’s housing discrimination,” says Rich. “(It) will have a major impact on fair housing enforcement — either way.”

No matter the decision, those concerned about fair housing say steps to ferret out and address the discrimination and disparity must continue. According to the 2012 HUD study, because the forms of discrimination are very difficult for victims to detect, enforcement strategies should not rely primarily on individual complaints of suspected discrimination. HUD should encourage the local fair housing organizations it funds to conduct more proactive testing, especially in the sales market, where discrimination appears higher than in the rental market. Local fair housing organizations should also expand and strengthen their relationships with Hispanic and Asian communities to address the discrimination experienced by all people of color. Historically, the fair housing movement has focused on discrimination against blacks. Although some local organizations have extended their scope in light of changing demographic realities, others have not yet done so.

In addition, more locally targeted research testing may be needed to pinpoint the types of neighborhoods, housing providers, or home-seekers where discrimination is most prevalent. In particular, minority home-seekers with lower incomes, less wealth, weaker English language fluency, or blemished credit may face higher levels of discrimination than documented in this study. As attitudes and market practices evolve, policymakers and fair housing practitioners need reliable research not only on patterns of discrimination, but also on other factors that may contribute to residential segregation and disparities in neighborhood quality.

Rich believes that not only does testing need to continue, we need to have more education so housing providers, lenders, Realtors, and the like, are fully aware of what the Act requires and what it prohibits.

Meanwhile, the Fair Housing & Community Development Project will continue to work tirelessly to continue to fight discrimination in housing through enforcement of the Fair Housing Act and will continue its effort to preserve disparate impact liability as a vital tool for realizing the promise of inclusive communities, meaningful fair housing choice, and Dr. Martin Luther King’s dream.

In a press release the Project stated “The legacy of our country’s unconscionable history of systematic housing discrimination manifests itself anywhere racial disparities exist. From the wealth gap, to life expectancy, to educational opportunities, to unemployment and more, every metric of well-being and opportunity is defined by zip code. These blatant inequities make it abundantly clear that the battle for fair housing has not yet been won.”

How to report discrimination

If you or someone you know has been or suspects having been a victim of housing discrimination, contact the local Fair Housing Council or the Office of Fair Housing and Equal Opportunity.

About the Lawyers’ Committee for Civil Rights Under Law

The Lawyers’ Committee for Civil Rights Under Law (Lawyers’ Committee), a nonpartisan, nonprofit organization, was formed in 1963 at the request of President John F. Kennedy to involve the private bar in providing legal services to address racial discrimination. We celebrated our 50th anniversary in 2013 and continue our quest of “Moving America Toward Justice.” The principal mission of the Lawyers’ Committee is to secure, through the rule of law, equal justice under law, particularly in the areas of fair housing and fair lending; community development; employment; voting; education; criminal justice and environmental justice. For more information about the Lawyers’ Committee, visit www.lawyerscommittee.org.

Record-Breaking Year For Bay Area & California Tourism Economy

Continued from page 1

- **San Mateo:** \$3.16 billion, up from \$3.03 billion
- **Santa Clara:** \$5.01 billion, up from \$4.78 billion
- **Solano:** \$637 million, up from \$622 million
- **Sonoma:** \$1.76 billion, up from \$1.73 billion

Bay Area spending increased by 4.7 percent from 2013 to 2014, tied with San Diego County for the largest percentage increase of any California region. For the first time, the report calculated the secondary impact of income spent by industry businesses and employees, bringing total direct and indirect employment supported by the travel industry to more than 1.73 million employees who earned a total of \$76.80 billion.

Visit California plays a leading role in the success of the industry by attracting potential travelers in domestic and top international markets to visit and explore the Golden State. The report found that Visit California’s marketing efforts brought more than 4 million additional visitors to the state who spent approximately \$8.1 billion while visiting California — a return on investment of \$327 for each marketing dollar spent. To help California remain a premier travel destination, on May 22, a \$116 million budget for fiscal year 2015-16 will be presented

to Visit California’s board. This is an 87 percent increase from the 2014/2015 budget based on the tourism industry’s support of an increased assessment to fund marketing activities.

“There is a direct link between tourism and California’s economic success,” said Beteta. “There is no question that California’s allure is one-of-a-kind; however, it must be marketed regularly to reach potential visitors across the United States and around the world.” Access the report “California Travel Impacts by County, 1992-2013, 2014 Preliminary State & Regional Estimates,” and see a breakdown of all the numbers by county and region, at <http://industry.visitcalifornia.com/impacts>.

Visit California is a nonprofit organization with a mission to develop and maintain marketing programs — in partnership with the state’s travel industry — that keep California top-of-mind as a premier travel destination. For more information about Visit California and for a free California Official State Visitor’s Guide, go to www.VisitCalifornia.com. Follow Visit California on Twitter at @CTTCNews.

Source: Visit California



Family vacation at Disneyland

SUB-BID REQUEST CALIFORNIA STATEWIDE

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

Ivy Drive Pavement Rehabilitation
City of Orinda Project No. 4095
Federal Aid Project No. STPL-5444(015) (TIP ID: CC-130042)
Engineer Estimate: \$720,000 - 55 Working Days
Goal: DBE 10.9%
Bids: May 19th, 2015 @ 2:00 PM

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Scope of Work: Pavement rehabilitation, inclusive of AC grinding, base failure repair and HMA paving and minor concrete.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or can be obtained from the City of Orinda's Online Planroom via Blueprint Express at www.blueprintexpress.com/public.html. Contact the Estimator Mark Smith 925-606-2400 - mark.smith@rgwconstruction.com for any questions, including bonding, lines of credit, insurance or equipment and material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

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HNTB Corporation, one of the nation's leading engineering, planning and architecture firms, is seeking qualified Disadvantaged Business Enterprise (DBE) firms to assist our team with professional services for Alameda County Transportation Commission's RFP NO. A15-0030 "Preparation of the Project Approval/Environmental Documentation (PA/ED) for the East Bay Greenway Project From Lake Merritt BART Station to South Hayward BART Station." The scope of services desired for our team include:

• Transportation Design

• Surveying

• Hazardous Waste/ISA

• Operations & Maintenance Plan

• Right of Way/Utilities

• Floodplain/Water Quality

• Public Outreach and Stakeholder Coordination

• Drainage/Stormwater

• Geotechnical Engineering

You can obtain a complete copy of the RFP including a scope of services and background information for the project, from the Alameda CTC website at: http://www.alamedactc.org/news_items/view/16013

If needed, HNTB can assist interested DBEs in obtaining bonding, lines of credit or insurance, and any technical assistance or information related to the plans, reports and requirements for the work provided to DBEs. We can also assist interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services, excluding supplies and equipment the DBE subcontractor purchases or leases from the prime contractor or its affiliate.

If you are interested, please email resumes, qualifications, and information on your firm to Laurie Stewart at lstewart@hntb.com. Deadline is May 13, 2015. We look forward to receiving your information.

Small, Very Small, Business Week Begins

By Leslie McMillan

Although Tyson is almost six now, he still seems a bit small for his age. No problem. In preparing his efficiently rustic lemonade stand for National Lemonade Day on May 3, 2015, he made the wise entrepreneurial decision to hire two skilled, reliable employees also known as Dad and Mom. Rather than diversifying his menu with cookies or other complementary items, Tyson opted for excellence in the basics.

Previously unaware of the yearly event, we were driving along in our van when we spotted the little stand that he and his staff had situated outside a trendy cafe by previous agreement with the owners. The stand had been sturdily constructed a month earlier with assistance from the pros at the local Home Depot kids workshop.

Tyson had serious competition from several other lemonade stands in the same few downtown blocks, but his business was brisk enough on a leisurely Sunday afternoon in a small city. Although his price was higher than others we had seen, he secured our patronage by pouring generous sample portions for each of us. They were delicious.

We bought three large cups with domed lids and straws at \$2.00 apiece—a sweet lemonade and tea combo, and two strawberry drinks with fresh fruit and whipped cream. Classic lemonade was also available. Tyson earnestly selected the ingredi-

ents from the portable cooler, blended and served the beverages, took the money, and returned the change. Sorry, no checks, no plastic.

Dad and Mom chatted with customers and assisted as needed, without hovering. Tyson knew what he was doing. Encouraged by the national organizers, he had even budgeted his anticipated profits into three categories: some for himself to spend, some for a charitable cause, and some for saving or reinvesting. www.lemonadeday.org

In 2015, National Lemonade Day for young entrepreneurs of all ages was an unofficial prelude to National Small Business Week, which runs from May 4 to 8. The annual week is sponsored by the United States Small Business Administration and other organizations and enterprises. Its 2015 theme is Dream Big, Start Small. www.sba.gov/nsbw

Little Tyson started small, but his carefully planned step-by-step preparation over many weeks is evidence of a dream much bigger than his three hours of selling lemonade on a city sidewalk. He was surely inspired by the hundreds of thousands of other participating kids nationwide, including many in various Northeast cities. Each kid had registered and received free of charge a yellow backpack and an entrepreneurial workbook with fourteen lessons. Many people, businesses, organizations, and sponsors had helped along the way—including countless local health departments that had approved permit waivers for a day.



The National Lemonade Day website explains some of the benefits beyond the financial: “Youth learn the steps and planning necessary to start a business, but just as importantly, learn valuable life skills such as leadership, collaboration, responsibility, and teamwork. They learn

to set a goal, make a plan, and work their plan to achieve their dreams. In the process, they experience a new level of confidence, and some for the first time see new possibilities for their future.” www.lemonadeday.org/learn-more

Fictitious Business Name

<u>FICTITIOUS BUSINESS NAME STATEMENT</u> File No. A-0364500-00	<u>FICTITIOUS BUSINESS NAME STATEMENT</u> File No. A-0364088-00	<u>FICTITIOUS BUSINESS NAME STATEMENT</u> File No. A-0364469-00	<u>FICTITIOUS BUSINESS NAME STATEMENT</u> File No. A-0364404-00	<u>FICTITIOUS BUSINESS NAME STATEMENT</u> File No. A-0364644-00	<u>FICTITIOUS BUSINESS NAME STATEMENT</u> File No. A-0364050-00
Fictitious Business Name(s): Angel Health Center Address 1347 Divisadero Street, San Francisco, CA 94115 Full Name of Registrant #1 Zhi Qiang Wu Address of Registrant #1 1045 S De Anza Blvd. San Jose, CA 95129	Fictitious Business Name(s): Bronze Glow on the Go Address 814 Corbett Avenue #202 San Francisco, CA 94131 Full Name of Registrant #1 Ashley Anne Bonomi Address of Registrant #1 814 Corbett Avenue #202 San Francisco, CA 94131	Fictitious Business Name(s): Hagedorn Enterprise Advancement Address 1044 Revere Avenue, San Francisco, CA 94124 Full Name of Registrant #1 Hagedorn Enterprise Advancement LLC (CA) Address of Registrant #1 1044 Revere Avenue, San Francisco, CA 94124	Fictitious Business Name(s): Slice House By Tony Gemignani Address 680 2nd Street, San Francisco, CA 94107 Full Name of Registrant #1 680 2nd Street Partners LLC (CA) Address of Registrant #1 680 2nd Street, San Francisco, CA 94107	Fictitious Business Name(s): Yindeli Shiatsu Address 3446 Balboa Street, San Francisco, CA 94121 Full Name of Registrant #1 Chen Xiao Wen Address of Registrant #1 778 40th Ave, San Francisco, CA 94121	Fictitious Business Name(s): Saint Ojai Address 1800 Pacific Avenue #108, San Francisco, CA 94109 Full Name of Registrant #1 Jaclyn Nicole Reina Address of Registrant #1 1800 Pacific Avenue #108, San Francisco, CA 94109
This business is conducted by An Individual . The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 4/24/2015	This business is conducted by An Individual . The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 4/3/2015	This business is conducted by A Limited Liability Company . The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 4/3/2015	This business is conducted by A Limited Liability Company . The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 4/20/2015	This business is conducted by An Individual . The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable	This business is conducted by An Individual . The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 4/1/2015
Signed: Zhi Qiang Wu	Signed: Ashley Bonomi	Signed: Andreas Hagedorn	Signed: Rona Grinnell	Signed: Chen Xiao Wen	Signed: Jaclyn Nicole Reina
This statement was filed with the County Clerk of San Francisco County on 4/24/2015	This statement was filed with the County Clerk of San Francisco County on 4/3/2015	This statement was filed with the County Clerk of San Francisco County on 4/23/2015	This statement was filed with the County Clerk of San Francisco County on 4/20/2015	This statement was filed with the County Clerk of San Francisco County on 5/4/2015	This statement was filed with the County Clerk of San Francisco County on 4/1/2015
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Filed: Melvin Galvez Deputy County Clerk 4/24/2015	Filed: Melvin Galvez Deputy County Clerk 4/3/2015	Filed: Melvin Galvez Deputy County Clerk 4/23/2015	Filed: Susanna Chin Deputy County Clerk 4/20/2015	Filed: Susanna Chin Deputy County Clerk 5/4/2015	Filed: Maribel Jaldon Deputy County Clerk 4/1/2015
<u>5/07/15 + 5/14/15 + 5/21/15 + 5/28/15</u>	<u>4/23/2015 + 4/30/2015 + 5/7/2015 + 5/14/2015</u>	<u>4/30/2015 + 5/7/2015 + 5/14/2015 + 5/21/2015</u>	<u>4/23/2015 + 4/30/2015 + 5/7/2015 + 5/14/2015</u>	<u>5/07/15 + 5/14/15 + 5/21/15 + 5/28/15</u>	<u>4/9/2015 + 4/16/2015 + 4/23/2015 + 4/30/2015</u>

ABANDONMENT OF FICTITIOUS BUSINESS NAME

<u>STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME</u> File No. A-0356921-00	<u>STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME</u> File No. A-0348240-00	<u>STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME</u> File No. A-0362572-00
The registrant(s) listed below have abandoned the use of the fictitious business name(s):	The registrant(s) listed below have abandoned the use of the fictitious business name(s):	The registrant(s) listed below have abandoned the use of the fictitious business name(s):
1.) Gifts Galore Located at: 1564 15th Street, #2, San Francisco, CA 94103-5305	1.) SFBAGG Located at: 1564 15th Street, #2, San Francisco, CA 94103-5305	1.) Angel Health Center Located at 1347 Divisadero Street, San Francisco, CA 94115
This fictitious business name was filed in the County of San Francisco on <u>3/3/2014</u> under file <u>#A-0356921-00.</u>	This fictitious business name was filed in the County of San Francisco on <u>1/14/2013</u> under file <u>#A-0348240-00.</u>	This fictitious business name was filed in the County of San Francisco on <u>1/20/2015</u> under file <u>0362572.</u>
Name and address of Registrants (as shown on previous statement)	Name and address of Registrants (as shown on previous statement)	Name and address of Registrants (as shown on previous statement)
Full Name of Registrant #1 Sandra L. Veneigh 1564 15th Street, #2, San Francisco, CA 94103-5305	Full Name of Registrant #1 Sandra L. Veneigh 1564 15th Street, #2, San Francisco, CA 94103-5305	Full Name of Registrant #1 YingJian Shen 1741 Detroit Avenue #32, Concord, CA 94520
This business was conducted by a <u>AN INDIVIDUAL</u>	This business was conducted by a <u>AN INDIVIDUAL</u>	This business was conducted by a <u>AN INDIVIDUAL</u>
Signed: Sandra L. Veneigh	Signed: Sandra L. Veneigh	Signed: YingJian Shen
This statement was filed with the County Clerk of San Francisco County on <u>4/14/2015</u>	This statement was filed with the County Clerk of San Francisco County on <u>4/14/2015</u>	This statement was filed with the County Clerk of San Francisco County on <u>4/24/2015</u>
Filed: Jennifer Wong Deputy County Clerk 4/14/2015	Filed: Jennifer Wong Deputy County Clerk 4/14/2015	Filed: Melvin Galvez Deputy County Clerk 4/24/2015
<u>4/16/15 + 4/23/15 + 4/30/15 + 5/7/15</u>	<u>4/16/15 + 4/23/15 + 4/30/15 + 5/7/15</u>	<u>5/07/15 + 5/14/15 + 5/21/15 + 5/28/15</u>

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Source: <http://www.exim.gov>

Community Banks Have the Power to Lighten Their Regulatory Burden

By Peter L. Cherpack

There has been much discussion in the press, legislature, among regulators and in the banking industry about the growing and untenable regulatory burden on community banks. There is a consensus that even with the current tiered regulation efforts, the burden is unfair, and threatens the very existence of the community bank model.

In the past few months several regulatory officials have made specific statements about their efforts to lighten the regulatory burden on community banks. In April, Maryann F. Hunter, the Deputy Director of the Division of Banking Supervision and Regulation at the Fed, stated before the U.S. House of Representatives:

The Federal Reserve has several internal efforts underway aimed at providing regulatory relief for community banks.

Later the same month, the Fed's Governor Daniel K. Tarullo, at the Independent Community Bankers of America 2015 Washington Policy Summit noted:

At the level of application, we need to tailor prudential regulations and supervisory practices with an eye both to those varying objectives and to the characteristics of differing [sized] groups of banks.

Speaking for the Conference of State Banking Supervisors in March, Candace Franks, chairman of the CSBS, stated:

One of our big concerns is that a one-size-fits-all approach to regulation is really going to harm the viability of community banks.

While the government and the industry try to work out a achievable scenarios to lighten the regulatory load on community banks, what may have gone unnoticed is that the regulators have already outlined how community banks can relieve some of the burden themselves.

Deputy Director Hunter put it this way in her recent speech to Congress:

.... If a well-managed bank's activities are lower risk, we adjust our expectations for examiners to a lower level of review. In this way, we alleviate examination burden on community banks with histories of sound performance and modest risk profiles.

This is a very clear statement of direction that equates the level of regulatory scrutiny with the level of risk management practices of the institution. While most community bankers would agree that banks with higher risk activity are treated more harshly, the statement by the Hunter appears to go a step further:

The Federal Reserve has an initiative currently underway ...to identify high-risk community and regional banks, which would allow us to focus our supervisory response on the areas of highest risk and reduce the regulatory burden on low-risk community and regional banks...

This statement should create a very high incentive for community banks to find ways to be perceived by the agencies as "low risk".

What kinds of practices would help a community bank be considered "low risk"? Since the economic downturn numerous guidance and speeches from the various agencies have focused on best practices for risk management in community banks in three key areas:

- Capital Planning
- Stress Testing
- Concentration Management

From the OCC's 2012 bulletins on stress testing and capital planning and adequacy to the comptroller's handbook on concentrations of credit, the message is clear: Demonstration of a systematic approach to proactive credit risk management by a bank is a successful method to create a lower level of risk.

These areas are the obvious "regulatory hot buttons" for risk management and so naturally would be high visibility areas for community bankers to focus on to demonstrate their lower risk status. The regulators have repeatedly emphasized that the implementation of a framework of proactive risk management (including the three best practices listed above), whether it's described as "enterprise risk management" or just a sound credit risk management program, is a key component of risk management.

Visit link below for the full article:

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CITY/STATE/ZIP _____

PHONE: _____

FAX: _____

Email: _____

CONTACT: _____

AUTHORIZED BY: _____

DATE: _____

NOTE: You can also fill out the form on our website:
http://www.sbeinc.com/services/diversity_outreach.cfm